



University of Glamorgan

Sage Line 500 - a Fastract Course

University of Glamorgan Commercial Services Ltd (UGCS) is the commercial arm of the University of Glamorgan and is a supplier of generic and bespoke training and consultancy services. It has grown to become one of the most successful providers of this type of service in the university sector, utilising the expertise and resources of the University to deliver high quality services.

management information. Because of the existing workload and the demand for the company's services, there was an immediate requirement for a new project reporting system that needed to be implemented quickly, and would offer an integrated solution from the minute the system went live. **UGCS** issued an Invitation To Tender and looked at a number of potential systems and systems providers.

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Nigel Griffiths, Director, FD Systems

UGCS has become established as a significant provider of health and safety training, organising conferences and seminars and developing a range of products to assist commercial and industrial businesses.

It also administers and manages major projects funded directly by the EEC and indirectly by the DTI and Wales Assembly Government.

The Challenge

The rapid success of **UGCS** meant that improved management systems were necessary to facilitate a faster flow of

The Solution

Following detailed discussions, **UGCS** decided to appoint **FD Systems**, primarily because of their commitment to excellence and their professional reputation. David Hutchings former Financial Director of **UGCS**, elaborates:

“The timescale was challenging to say the least. We had very clear objectives and needed a supplier who could understand these clearly in the run-up to implementation. Decisions made during that period would affect the success of the project as a whole throughout its lifecycle.

"We felt that **FD Systems** understood our business and could provide us with straightforward solutions in the time available. The team lived up to the challenge."

Nigel Griffiths, Commercial Director at **FD Systems**, commented:

"The clients understood their requirements and provided a clear, if testing, agenda. They expected the best of us but also dedicated themselves to the project, creating a productive working relationship. By working together we reached our predetermined project milestones ahead of schedule. It was the perfect template for successful solutions delivery."

The proposed solution was the implementation of an 8 user Sage Line 500 project accounting system which would provide the level of response and integration demanded by **UGCS**. More recently **UGCS** have implemented Sales Logix to give greater customer visibility and Eventix to control course booking.

The Benefits

Sage Line 500 offers an integrated modular structure with a fully integrated project ledger. It gives total control over finances, allowing for more proactive planning and resource allocation. Orders and requisitions can be generated online, making reporting and accounting faster and dispensing with cumbersome paper-based filing systems.

There is total transparency for all members of the **UGCS** management team – budget holders can access up-to-the minute project status reports to facilitate swift decision making.

FD Systems

FD Systems is one of the largest Sage business partners in the UK. Our expertise covers the full breadth of the Sage product range. In order to service our expanding customer base we have strategically located offices throughout the UK and Ireland. We focus on developing strong relationships with our customers that are built on high levels of expectation and continual delivery of added value.

To find out more please speak to one of our solutions advisors on **0870 873 4387** or visit www.fdsystems.co.uk

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