

# Sage SalesLogix v7.5

## Client Features Comparison

Feature	Windows	Web	Mobile
<b>General User Features</b>			
Perform Look-ups	✓	✓	✓
Right mouse click to functions	✓	✓	N/A
“Hot key” shortcuts to functions	✓		N/A
E-mail from contact record	✓	✓	✓
Mail Merge	✓	✓	N/A
Remote (disconnected) use	✓	✓	✓
Create Groups	✓	✓	N/A
Welcome Page		✓	
Multi-tab expansion		✓	N/A
Associate attachments to activities	✓	✓	N/A
<b>Sales</b>			
Account and Contact management	✓	✓	✓
Automate sales processes	✓	✓	N/A
Opportunity management	✓	✓	✓
Activity management	✓	✓	✓
Lead capture	✓	✓	N/A
Lead qualification	✓	✓	Through Customisations
Lead conversion	✓	✓	Through Customisations
Literature fulfillment	✓	✓	N/A
Schedule literature requests	✓	✓	N/A
Create sales orders	✓	✓	Through Customisations
View Opportunity Snapshot	✓	✓	
View Opportunity Statistics	✓		N/A
<b>Marketing</b>			
Create Campaigns	✓	✓	N/A
Track Campaign responses	✓	✓	N/A
E-mail marketing	✓	✓	N/A
Campaign reporting	✓	✓	N/A
Perform lead-duplication upon conversion to opportunity	✓	✓	N/A
Perform lead-duplication upon import		✓	N/A
Associate activities to leads	✓	✓	N/A
Automatic lead distribution	✓	✓	
Perform group actions to leads		✓	
Perform group actions to leads upon import		✓	
Create responses for leads tied to campaigns	✓	✓	
Advanced campaign responses—not tied to leads		✓	

Feature	Windows	Web	Mobile
<b>Customer Service &amp; Support</b>			
Create, edit, manage tickets	✓	✓	✓
View Tickets and related information (i.e., resolutions, service history, defects, assets, returns)	✓	✓	✓
Create, edit, manage Defects	✓	✓	Through Customisations
Create, edit, manage Contracts	✓	✓	Through Customisations
Manage Assets (associated products) for Account, Ticket, and Ticket Activity Parts	✓	✓	Through Customisations
SpeedSearch	✓	✓	
<b>Dashboards &amp; Reporting</b>			
View key performance metrics such as pipeline status, open opportunities, and win rate	✓		✓
Create and display customised charts	✓		Through Customisations
Generate Reports	✓	✓	✓
<b>Advanced Outlook Integration (functionality differs by client)</b>			
Record e-mail to Sage SalesLogix history	✓	✓	✓ (BlackBerry® only)
Sage SalesLogix Address Book button in Microsoft® Outlook®	✓		N/A
Attendee availability tab	✓		N/A
Add Contact to Outlook button	✓		N/A
Intellisync for synchronization of Contacts and Calendar items	✓		N/A
Sage SalesLogix Exchange Link to synchronize Contacts, Calendar, and Tasks between Outlook and Sage SalesLogix for Windows, Web, and Mobile	✓	✓	✓
<b>Administration</b>			
Administrative "manage" menu screens (i.e., manage picklists, competitors, etc.)	✓		
Administrative data maintenance screens (i.e., merge records, check for duplicates, etc.)	✓		
Territory realignment	✓		
Assign Contact processes	✓	✓	
Process orchestration	✓	✓	
Create, edit, and publish Mashups and embed anywhere within the Web Client		✓	

**Find out more.**

- Contact your Sage SalesLogix Business Partner, or
- Call 0845 111 9988 to speak to our Customer Development Team, or
- Visit [www.sagecrmsolutions.com/demo/sagesaleslogix](http://www.sagecrmsolutions.com/demo/sagesaleslogix)



Sage (UK) Limited,  
North Park,  
Newcastle upon Tyne,  
NE13 9AA

Tel 0845 111 9988  
Fax 0845 245 0297  
[www.sage.co.uk](http://www.sage.co.uk)